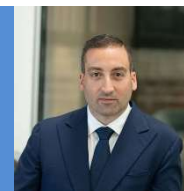


Gilberto Brizzi

Driving Business Value and Scaled Growth in the Mobile Wireless Connectivity and 5G Solutions Space over 15+ Years in R&D, Engineering, Product Management & Business Development



2009	2013	2015	2019	2021	2024	2025	Today
Sales Manager	Product Line Manager	Director	Vice President	Vice President	Senior Executive	Chief Technology Officer	
Sales Engineer	DAS Products	DAS Product Marketing	Active Wireless Solutions	Product Line Management	Head of Advanced Network Solutions	MNO Partnerships	

Gilberto Brizzi is **product-focused business and technology executive** with a passion for **taking disruptive mobile wireless connectivity products and 5G innovations from concept to commercialization**, including product engineering, R&D, product management, go-to market, delivery, and sales.

He has earned a reputation as a **customer and people-centric leader** who fosters **nimble and action-oriented, high-performance teams** across engineering, product, operations, strategy, and business development functions.

In 2025, JMA Wireless selected Gilberto for a new customer-facing **CTO role focused on cultivating relationships and increasing product sell-in at top Mobile Network Operators**. He rapidly gained commercial sales and deployment commitments from AT&T, Verizon, and Dish to help JMA win a \$44M NTIA grant funding award for open radio unit commercialization. Gilberto also serves as the **Executive Advisor and Strategy Leader for JMA's AI R&D function**.

Gilberto **advanced through DAS product management roles into a series of executive roles** for Active Wireless Solutions and the new Private Network Solutions business vertical. **Directing cross-functional teams of 350**, he led 5G product engineering, innovation, product management, go-to market, competitive intelligence, service engineering, and business development.

Throughout his tenure, Gilberto has **enabled JMA to capture a Top 2 market share position for DAS products**; mature and scale multiple functions; **develop 2 core platforms and dozens of new products**; lead AI innovations; launch a US-based DAS product testing lab; and support multiple M&A actions and acquisition integrations.

EXECUTIVE QUALIFICATIONS

- ✓ 5+ Years as Executive Team Member & CTO in the Mobile Wireless Connectivity/5G Space
- ✓ Master's in Telecommunication Engineering, University of Bologna – Alma Mater Studiorum
- ✓ MIT Sloan & NYU Executive Program Certificates in Strategy/Brand Management & AI
- ✓ Budget Management of \$55M+
- ✓ People Leadership of 350 in Engineering, Product, Operations, Strategy & Business Development

INDUSTRY THOUGHT LEADERSHIP

- ✓ 3x Featured Panelist at GSMA's MWC Barcelona
- ✓ Executive Speaker at NMG 2023
- ✓ Multiple Media Interviews with *Small Cell Forum* and *Wireless Industry Association (WIA)*
- ✓ Featured Article on Launch of MOON™ in X-RAN Platform, *BusinessWire*

CAREER HIGHLIGHTS

- ✓ 1st to market for SBMA-based vRAN with fully containerized, cloud-based architecture
- ✓ 1st to market for DAS covering all 5G bands with industry-leading power and performance
- ✓ Established AI Council and shaped strategy for AI innovation and enterprise data evolution
- ✓ Built prototype for AI Network Deployment Monitoring Tool
- ✓ Enabled successful M&As with product and technical due diligence for Phazr and Blue Danube (NECAM) acquisitions and DAS product integration for Teko Telecom acquisition